

CAREER IN REAL ESTATE/ NEGOTIATORS' COURSE

A 2-day intensive and comprehensive Career In Real Estate course which will show you the roadmap to a real estate career. A well thought out program by two experienced principals, namely *Warrick Singh (ex-Vice President of Education & Training for Malaysian Institute of Estate Agents)* with 26 years on the ground. *L C Seow, (ex-Secretary General of Malaysian Institute of Estate Agents)* who runs her own agency with 4 principals and 75 negotiators and 18 years in real estate.

The course consisting of 6 lecturers and 8 modules takes you through :

1. Basic understanding of the real estate profession.
2. Malaysian Estate Agency Standards
3. Tips on Prospecting & Listings
4. Closing & Negotiations Skills
5. Assisting clients in securing loans/financial aspects.
6. Estate Agency Laws
7. Laws relating to property
8. E-way to listings & marketing.



SIGN UP NOW, IF ...

YOU ARE THINKING OF
A CAREER CHANGE,
VSS, TIRED OF A FULL-
TIME JOB, COLLEGE
GRADUATES ETC...

YOU ARE NEW
NEGOTIATORS WHOSE
AGENCIES HAVE NO TIME
TO TRAIN THEM.

DEVELOPERS' STAFF,
MM2H, BANKERS,
SENIOR CITIZENS
ETC...

Certificate of attendance will be given which is widely recognised by the real estate industry.

REGISTER NOW !!



RM350/= (2 TEAS)

CALL :

03 – 78800055

016 – 3213955

ONLINE REGISTRATION WWW.STARFISH-TRAINING.COM.MY

SATURDAY & SUNDAY

7TH & 8TH JANUARY

2012

10.00AM – 5.30PM



B-1-12 Jalan PJU 1/43, Aman Suria, 47301 Petaling Jaya Selangor Darul Ehsan

Tel : 03 - 78800055 / 016 - 3213955 : Fax : 03 - 78064179

Email : mail@starfish-training.com.my Website : www.starfish-training.com.my

REGISTRATION FORM

Date : _____

Name : Mr/Mrs/Ms : _____

Name Of Firm : _____

Address : _____

Telephone No : _____ H/Phone: _____

Fax No. : _____

Email Add. : _____

Board Regn No. : _____ Firm Regn No. : _____

Date Of Seminar : _____

Title Of Seminar : _____

Payment Mode :

- 1) Please accept my/our cheque : _____ No. _____
For RM _____ made payable to **STARFISH TRAINING SDN BHD**
(outstation cheque should include bank commission).
- 2) I have banked in the fees of RM : _____ to **RHB Acct No. : 2-12068-00080705, Account Name STARFISH TRAINING SDN BHD** (please fax your bank-in slip to us/bring it on the seminar day),